



Walter Leijen

Surname	: Leijen	Address	: 91 Jalan Hitam Manis
Initials	: W.C.J		: 278501 Singapore
First name	: Walter		: SINGAPORE
Gender	: Male		
Date of birth	: 6 July 1970 (age 38)	Telephone	: +65 92355139 (mobile)
Place of Birth	: Alkmaar, The Netherlands	E-mail	: wleijen@wanadoo.nl
Nationality	: Dutch		
Marital status	: Married (to Vietnamese national)		
Status Singapore	: Holder Personalized Employment Pass (PEP)		
Status Vietnam	: Holder Temporary Residence Card		
Driving licence	: Dutch, Singapore class 2, 2A, 2B, 3. (clean)		

Looking for

A new challenge in the field of General Management, Project Management, Sales or Greenfield start-up in the Energy or Maritime sector on a contract basis. Based in South East Asia, with preference for Singapore or Vietnam.

Core competences

- Extensive network and a solid reputation in the offshore construction market and maritime sector in both the Netherlands and South East Asia / Oceania.
- Team player and proven ability to build a functioning team and inspire people to achieve common goals.
- Self starting, entrepreneurial and persistent in achieving the goals set out.
- Experience in establishing a company in Singapore.
- Mechanical Engineering background and hands-on attitude.
- Capability to communicate with all levels in the organization.

Experience

Dec. 2004 – Dec. 2008 **Operational Manager / Director** IHC Singapore. (Singapore based as of 1st of January 2005) Responsible for developing and managing the Singapore office and operations of IHC Hydrohammer BV and IHC Handling Systems vof. Managing 6 permanent staff and 6 freelance staff.

IHC Hydrohammer B.V. (65 employees) is a member of the IHC Merwede Group (3000 employees)

Aug. 2000 – Dec. 2004 **Area Sales Manager**, IHC Hydrohammer B.V., The Netherlands.
Responsible for Sales and Marketing activities in South East Asia, West Africa and Europe's offshore industry. Supporting

agents/dealers contractually, operationally and financially and develop and maintain an equipment rental fleet in Singapore.

Aug. 1998 - Aug. 2000 **Sales Engineer**, IHC Hydrohammer B.V., The Netherlands.
Responsible for translating customer requirements into technical solutions and preparing quotes accordingly as well as initiator and committee member of an ERP automation project.

Education

Aug. 2000 – 2005 IHC Merwede Management School, In-company Management Development Programme.

Sept. 1996 - Dec. 1997 **Nijenrode University**, The Netherlands Business School, Breukelen “Intensief Doctoraal Programma” : intensive postgraduate management programme leading to a **Master of Science** in Management. Area of concentration: General Management.
Thesis: Independent research project on the market for non-spot advertising on television channels.

1991 - 1996 College of Higher Education (Hogeschool van Utrecht)
Bachelor degree in Engineering and Operational Technology
Thesis: Research project at Du Pont Fibres, Dordrecht, The Netherlands. Designed and implemented a logistical simulation model for human resource purposes.

1986 - 1991 Technical Secondary School (MTS), Alkmaar, The Netherlands
Mechanical Engineering (Vocational)

1982 - 1986 Lower Technical School (LTS), Alkmaar, The Netherlands
Installation Technology (Vocational)

Extra-curricular activities

Oct. 1996 - Feb. 1999 Member of committee responsible for organising Nijenrode University’s fiftieth anniversary celebrations.

Oct. 1992 - Oct. 1993 Chairman of UMTC Students society of the ‘Hogeschool van Utrecht’.

Aug. 1986 - Aug. 1998 Various jobs as a personal driver, courier etc.

Language Skills

Dutch	Mother tongue
English	Excellent, both orally en in writing
German	Basic oral and written skills

Software Skills

Microsoft Office Expert

Interests

Reading
Gardening
Wintersports
Live Jazz
Renovating boats, cars and bikes

References

Egbert van 't Hooft Sales & Marketing Manager IHC Hydrohammer B.V.,
Netherlands
Tel: +31 78 6910351 (office direct)
Tel: +31 6 53330138 (mobile)

Clive Jones Former Director/Owner SEASTEEL, UK
Tel: +44 1258880697 (office)
Tel: +44 7850305725 (mobile)

Glenn Kearney Director/Owner Machinery Supply Pty. Ltd.
Tel: +61 893623133 (office)
Tel: +61 419 905822 (mobile)

Marc Doorduyn Sales & Marketing Manager IHC Handling Systems vof,
Netherlands
Tel: +31 15 2511997 (office direct)
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